



Residential Roofing Salesman Job Description

Phelps Brothers Roofing is seeking a dedicated **Residential Roofing Salesman** to join our team. We are a family-owned and operated roofing company with over 45 years of experience. In this role, you will be scheduled to visit multiple leads each day, no cold calling necessary! You will create estimates and keep detailed notes of materials, job site access, and more. You will be paid a salary and earn commission on every signed contract. Highly motivated individual has the potential to earn over \$100,000 each year. The ideal candidate will be personable, pay attention to detail, and work well with office staff members. We look forward to meeting our next team member!

Qualifications:

- 2+ years of roofing/construction experience
- 1+ years of sales experience
- Valid driver's license
- Excellent communication with clients
- Must be able to work independently
- Must be motivated, detail oriented, and punctual
- Ability to climb a ladder to access the roof

Responsibilities: The project manager will:

- Be punctual to appointments
- Meet with homeowners
- Measure the roof, take notes, and take photos
- Be precise with material quantities using our pricing sheet
- Create an estimate and send it to the customer using our CRM software
- Uphold company values throughout the entire process
- You must be personable and friendly
- Operate a company vehicle

Benefits:

- 401(k) matching
- Health Insurance
- Paid time off
- Vacation and sick time
- Paid Holidays
- Opportunities for advancement
- Professional development assistance



Compensation package:

- Salary pay plus commission

Schedule:

- Full Time
- Monday to Friday

Shop Location:

1222 Route 9 Castleton-on-Hudson, NY 12033.